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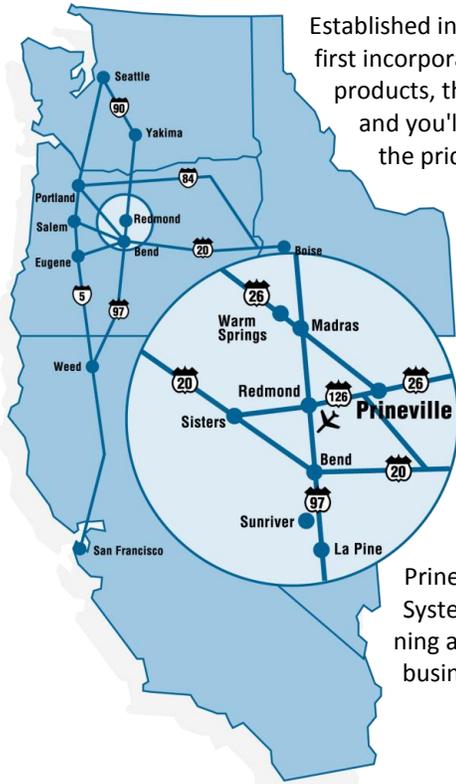
2016

PRINEVILLE AREA PROFILE

Prineville/Crook County Economic
Development
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WELCOME TO PRINEVILLE!



Established in 1868, Prineville is the oldest community in Central Oregon and one of the States' first incorporated cities. Prineville's economic origins are tied to the land in agriculture, forest products, the railroad, and manufacturing. Visit Prineville and surrounding areas in Crook County and you'll discover the heritage of a frontier town, the ideals of the area's family focus, and the pride of a community dedicated to progress. Community leaders are united in their efforts to grow and diversify Crook County's economic base, assuring long-term economic vitality and providing residents with family-wage jobs.

Apple and Facebook have reshaped the business climate by adding a major high tech presence in Crook County. Facebook has built the most energy efficient data center of its kind in the world, constructing a campus of nearly 800,000 SF. Over 3,500 construction jobs have been created over the past six years and there are now 178 full-time employees on-site (including independent contractors and vendors). Apple purchased property in Crook County in 2012 and 2015 and has constructed data center campus with multiple phases including plans for continued expansion.

Prineville is also the only city in Central Oregon to permanently cut its sewer System Development Charges in half, thanks to a new sewer plan. Common sense planning and affordable permit fees make Prineville one of the most cost-effective places to do business in Central Oregon.

CROOK COUNTY'S TOP EMPLOYERS & INDUSTRIES

According to Oregon Employment Department (OED), over 75% of private businesses in the state had nine or fewer employees, while the average firm employed 15 people.

Smaller companies are more crucial in rural counties and it's fair to say that Crook County's business environment is comprised primarily of small employers, with a few notable exceptions such as Les Schwab and Contact Industries. In Crook County, wood products manufacturing has historically been the dominant industry, although steady diversification is underway. Outside of traditional top public employers such as the city, county, and school district, the most significant industry clusters in the county are:

- **Wood products**
- **Data centers**
- **Warehouse and Transportation**
- **Trucking**
- **Healthcare**
- **Government land management**

Agriculture

While not listed, agriculture is a major industry in Crook County. According to the Census of Agriculture, which is conducted every five years, the 2012 market value of products sold exceeded \$42 million; 68% of which was livestock and 32% crops.

Top 25 Employers in Crook County		
Organization	Employment	
	2015	2016
Les Schwab Prineville Operations	425	400
Crook County School District	334	383
Contact Industries	225	240
Crook County	191	191
Facebook Data Center*	157	178
St. Charles Health System (Prineville)	208	166
Brasada Ranch	172	172
Ochoco National Forest	178	117
Western Heavy Haul & SMAF	93	115
Bureau of Land Management (BLM)	156	109
City of Prineville	59	61
Fontana Wood Products	62	58
McDonald's	53	58
Pioneer Cut Stock	64	64
Ray's Food Place	51	53
Bi-Mart	49	51
Ochoco Assisted Living	29	38
NW Laundry Services	43	37
Dayspring Hardwood & Moulding	33	35
Mosaic Medical	33	33
Wagner's Price Slasher	32	31
BTL	25	30
Les Schwab Retail Store	23	21
Buckstop Truckware	26	20

*Source: EDCO Research, April 2016. *includes independent contractors and vendors working on-site.*

AVERAGE WAGES FOR SELECT OCCUPATIONS

The following are average hourly wages in Oregon, Washington, and California. Central Oregon wages are typically below those of Oregon, often 10 to 20%. Wages in Washington are typically higher than Oregon while California wages routinely run at least 20% higher than those in Oregon:

Wage Comparison for Selected Occupations (annual average, \$ per hour)				
Occupation	OR	East Cascades	CA	WA
Accountant/Auditor	31.65	29.24	34.71	35.56
Architect, except Landscape & Naval	33.26	36.32	41.45	36.61
Carpenter	20.77	20.39	24.16	25.04
Chef & Head Cook	19.49	19.03	19.60	24.93
Clinical, Counseling, and School Psychologist	34.57	29.06	39.25	34.16
Computer-Controlled Machine Tool Operator	18.90	18.74	18.02	25.47
Computer Programmer	34.69	36.49	41.93	56.27
Computer User Support Specialist	23.37	23.53	27.20	27.54
Computer Systems Analyst	40.21	37.61	43.62	46.58
Customer Service Representative	16.64	13.93	17.92	17.77
Dental Hygienist	36.98	37.20	48.31	44.54
Electrician	33.02	27.71	29.91	31.96
Electrical Engineer	41.81	36.49	54.97	50.09
Financial Manager	50.66	46.90	62.48	54.83
Food Service Manager	23.56	21.35	23.20	25.88
General & Operations Manager	46.81	38.10	50.75	57.92
Graphic Designer	23.33	21.57	26.18	26.83
Industrial Machinery Mechanic	26.39	25.97	27.27	27.20
Industrial Production Manager	43.02	39.84	48.24	49.86
Landscape Architect	27.92	23.66	38.52	31.09
Marketing Manager	49.52	43.95	72.90	66.67
Mechanical Engineer	39.01	41.42	46.77	44.53
Medical Transcriptionist	18.52	17.43	23.19	21.09
Middle School Teacher, except Special Ed	28.22	26.92	n/a	n/a
Multimedia Artist & Animator	30.39	n/a	38.90	36.92
Network and Computer Systems Administrator	33.96	29.87	41.68	40.70
Paralegal	26.67	22.46	27.91	27.59
Physical Therapist	38.17	36.26	44.57	40.79
Police/Sheriff Patrol Officer	30.60	28.18	43.60	35.49
Receptionist/Information Clerks	13.53	12.98	14.20	15.06
Registered Nurse	39.87	39.24	47.03	38.29
Secretary/Administrative Assistant, except Legal, Medical, & Executive	16.64	14.89	18.29	18.80
Software Developer, Applications	42.82	34.21	56.35	56.24
Software Developer, Systems Software	49.23	40.26	58.71	55.38
Supervisor, Administrative & Office Workers	24.33	22.25	27.22	n/a
Supervisor, Retail Sales Workers	18.57	18.54	19.72	n/a
Truck Driver, Heavy & Tractor-Trailer	19.34	19.09	20.23	21.54
Urban/Regional Planner	36.48	32.72	38.86	37.44

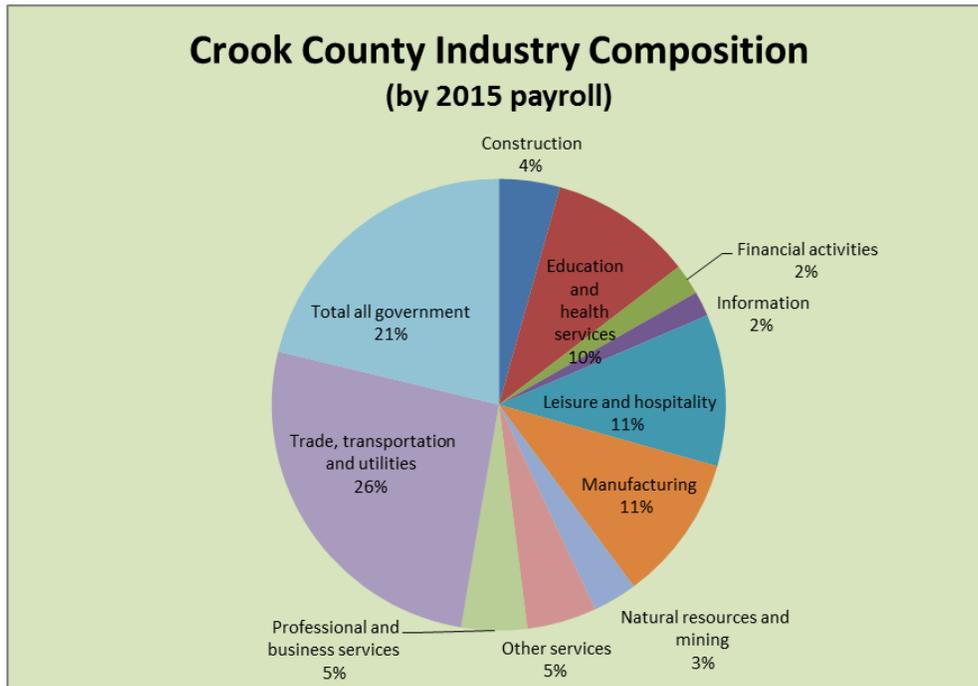
Sources: [Oregon Employment Department](#), [Washington State Employment Security Department](#), and [California Employment Development Department](#). The data used to create these estimates came from the Occupational Employment Survey. Data is for Q1 2016 – the most recent data available.

COVERED EMPLOYMENT & PAYROLL

Below are the employment by sector, payroll, and average annual pay in Crook County. Average annual pay is the total of all covered wages paid during the year divided by the monthly average number of jobs during the year. Covered employment refers to jobs that are eligible for unemployment insurance, so it is a good barometer of wage and sector trends. Note that while most employees are covered, notable exceptions include the self-employed, those who work solely on commission, and some agricultural workers.

Industry	Crook County		
	Employees	Payroll	Avg. Annual Wage
Total all ownerships	5,878	\$ 251,143,039	\$ 42,725
Total private coverage	4,631	\$ 192,846,695	\$ 41,642
Natural resources and mining	186	\$ 6,633,885	\$ 35,666
Construction	255	\$ 12,691,869	\$ 49,772
Manufacturing	615	\$ 23,653,142	\$ 38,460
Trade, transportation and utilities	1,533	\$ 71,427,582	\$ 46,593
Information	105	\$ 19,304,543	\$ 183,852
Financial activities	129	\$ 4,852,999	\$ 37,620
Professional and business services	275	\$ 9,898,034	\$ 35,992
Education and health services	599	\$ 25,318,636	\$ 42,268
Leisure and hospitality	638	\$ 12,513,021	\$ 19,612
Other services	291	\$ 6,552,984	\$ 22,518
Total all government	1,246	\$ 58,296,344	\$ 46,786
Total federal government	286	\$ 18,711,246	\$ 65,423
Total state government	239	\$ 8,778,826	\$ 36,731
Total local government	721	\$ 30,806,272	\$ 42,727

INDUSTRY MIX



BUSINESS COSTS

Oregon has achieved national status for being a cost competitive location for business. The table below compares the cost of doing business in Oregon, Washington, and California. Major contributing factors to the Oregon advantage are no sales tax, no inventory tax, an affordable property tax system, and affordable labor costs. Average industrial, commercial, and residential power costs are nearly half those in California and on average 25% below national averages.

BUSINESS COST COMPARISON – U.S. West Coast			
Business Factor	Oregon	California	Washington
Average Industrial Electricity Rate (Mar. 2016; ¢/kWh)	5.59¢	10.49¢	4.13¢
Average Industrial Rate for Natural Gas (Dec. 2015, \$/kcf)	\$5.59	\$6.92	\$7.27
Average Annual Wage for Production Worker (Q1, 2015)	\$31,680	\$32,397	\$28,825
Base Unemployment Insurance, range of rates (As of July 1, 2015)	.015 – 5.4%	.016 – 6.2%	0.17 – 5.84%
State Unemployment Insurance Tax Rates (As of July 1, 2015)	(base: \$35,700)	(base: \$7,000)	(base: \$42,100)
	Min		
	2.2%	1.3%	.17%
	Max		
	5.4%	5.4%	5.84%
Average Annual Premium for Employer Sponsored Single Person Health Insurance (Employer Contribution, 2014 data)	\$4,793	\$4,712	\$4,973
Workers' Comp premium index rate (as of Jan 1, 2014)	\$1.37	\$3.48	\$2.00
State Individual Income Tax Rates (2015)	Lowest	5.0% (\$0)	1.0% (\$0)
	Highest	9.9% (\$125,000)	13.3% (\$1,000,000)
State Corporate Income Tax Rates (As of July 1, 2015)	Lowest	6.6% (\$0)	8.84% (\$0)
	Highest	7.6% (>\$1M)	None
State/local gross receipts, operations-based business tax	None	None	0.13-3.3%
State & Local Sales Tax Rates (As of July 1, 2015)	State	None	7.5%
	Local	None	(Average) 0.98%
	Combined	None	8.48%
Sales or Use Taxes on Construction Costs (FY 2013)	None	8.84%	8.89%
State Sales Tax Collections Per Capita (FY 2013)	\$0	\$1,159	\$1,978
State Gasoline Tax Rates (cents per gallon) (As of July 2015)	Excise tax	31.07¢	30¢
State & Local Tax Burden Per Capita (2012)	\$4,094.86	\$5,237.19	\$4,541.48
State Property Tax Collection Per Capita (July 1, 2015)	\$1,296	\$1,363	\$1,345
Real Estate Transfer Tax	None	0.11%	1.28% of sales price + local taxes
State Business Tax Climate Index (2016 Tax Foundation)	#11	#48	#12

Sources: [Tax Foundation](#), [Oregon Employment Department](#), [Washington State Employment Security Department](#), [California Employment Development Department](#), [US Energy Information Association](#), [Employer Health Benefits Survey](#), [Premium rate ranking index](#), [Oregon Insurance Division](#).

Single Sales Factor

Perhaps one of the greatest assets in Oregon is the structure of how corporations are taxed, known as the Single Sales Factor. The tax rate on corporate income of firms doing business in the state is the greater of a minimum based on relative sales (\$150-\$100,000, approximately 0.1% of sales by entity) or an income-based levy of 6.6% on amounts up to \$1 million and 7.6% above that. Oregon businesses are taxed on a portion of their total income derived from sales within the state. This corporate income tax is considered Single Sales Factor tax, as it only considers Oregon sales in determining corporate income taxes owed to the state. Other states often include additional assets and payroll, making the “multi-factor” taxes.

Cost Comparison

The table below compares costs for a manufacturing company with 20 employees and one with 200 employees. This example does not factor or include cost savings offered by incentive programs. Oregon offers more incentives programs to traded-sector businesses (companies that sell product or services outside of the area), than Washington and California combined. Attempting to understand all cost factors in different states and how those impact your specific business can be a daunting task. Some cost factors such as the efficiency and approach of regulatory oversight (i.e. implementation of federal EPA rules) can be dramatically different from state to state but virtually impossible to place a dollar value on for comparison purposes.

20-Employee Firm, Urban Location ¹	Oregon	California	Idaho	Washington
Energy costs	\$142,014	\$206,706	\$147,258	\$134,616
Employee gross payroll	\$1,045,000	\$1,053,280	\$947,980	\$1,184,900
Payroll taxes/insurance ²	\$191,433	\$237,811	\$183,220	\$249,586
Corporate income or gross receipts taxes ¹	\$6,869	\$10,400	\$5,944	\$19,193
Property tax	\$141,360	\$74,080	\$102,960	\$59,360
Other taxes ³	\$0	\$16,734	\$11,956	\$52,819
Tax on capital purchases (first year only)	\$0	\$239,800	\$18,000	\$204,240
Total operating costs, initial capital taxes	\$1,526,675	\$1,822,077	\$1,405,362	\$1,851,894
Difference from Oregon		+\$295,402	(\$121,313)	+\$325,219

200-Employee Firm, Rural Location ¹	Oregon	California	Idaho	Washington
Energy costs	\$1,327,890	\$1,903,410	\$1,371,030	\$1,281,510
Employee gross payroll	\$10,450,000	\$10,532,800	\$9,479,800	\$11,849,000
Payroll taxes/insurance	\$878,526	\$766,890	\$726,294	\$1,060,471
Corporate income or gross receipts taxes ¹	\$29,430	\$67,196	\$59,440	\$191,925
Property tax	\$718,400	\$629,600	\$978,400	\$762,400
Other taxes ³	\$0	\$167,340	\$119,557	\$528,190
Tax on capital purchases (first year only)	\$0	\$2,398,000	\$180,000	\$2,042,400
Total operating costs, initial capital taxes	\$13,404,245	\$16,297,896	\$12,794,964	\$17,187,706
Difference from Oregon		+\$2,893,651	(\$609,282)	+\$3,783,461

1 Location affects estimators only for property taxes.

2 Payroll taxes include federal Social Security & Medicare, but not local levies.

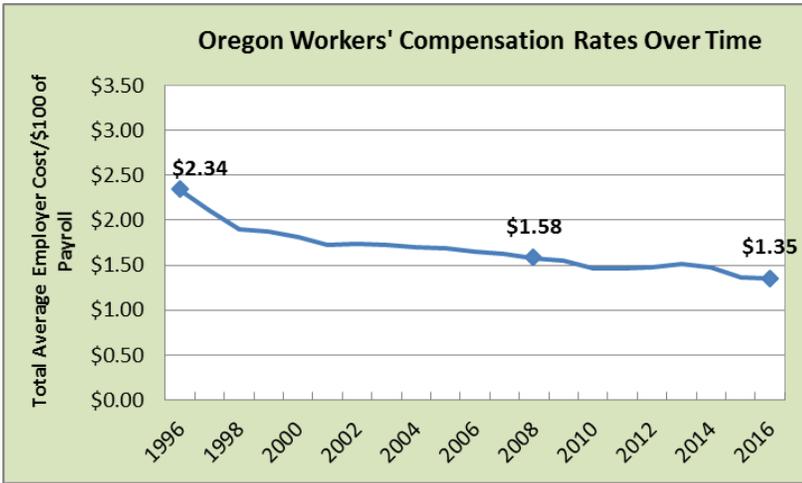
3 "Other taxes" includes any relevant business tax that would apply to the business scenario used in the example, including state franchise taxes or sales & use taxes on current purchases. Table source: [Business Oregon website](#).

Scenario One: Manufacturing firm with 20 employees

- \$2 million in real property
- \$6 million in equipment
- Sells 50% of its product in-state; 50% out-of-state
- \$7.5 million in annual sales resulting in \$25,000 taxable income
- Consumes 120,000 kWh electricity per month; 7,800 kcf natural gas per year

Scenario Two: Manufacturing firm with 200 employees

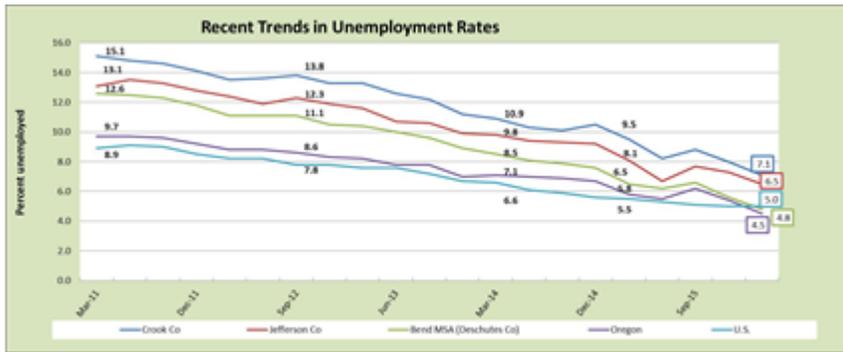
- \$20 million in real property
- \$60 million in equipment
- Sells most of its product out-of-state
- \$75 million in annual sales resulting in \$4 million taxable income
- Consumes 1,200,000 kWh electricity per month; 78,000 kcf natural gas per year



According to the [Workers' Compensation Division of Oregon OSHA](#), Oregon workers' compensation costs, already among the lowest in the nation, will drop in 2016 for the third-straight year, by an average of 5.3 percent.

Workers' Compensation Insurance

Workers' compensation costs in Oregon remain highly favorable compared to other states. The "pure premium" is the portion of the premium employers pay insurers to cover anticipated claims costs for job-related injuries and deaths. State officials attribute the decrease to a focus on improving worker safety, getting injured workers treated and back on the job quickly, as well as the initial impact of medical cost control strategies. The "pure premium" rate has either remained the same or decreased for 23 of the past 25. At \$1.35, it's currently the lowest it has been in 20 years.



EMPLOYMENT TRENDS

Unemployment trend

This chart provides a five-year perspective on unemployment in the Tri-County area. Since early 2011, unemployment rates have been reduced significantly. Crook County's fell to 7.1%, the lowest rate since June 2008.

Because of Central Oregon's continued in-migration, job creation typically lags population growth, a reason why historically, Crook County's unemployment rate tracks higher than the national rate.

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HOUSING / REAL ESTATE

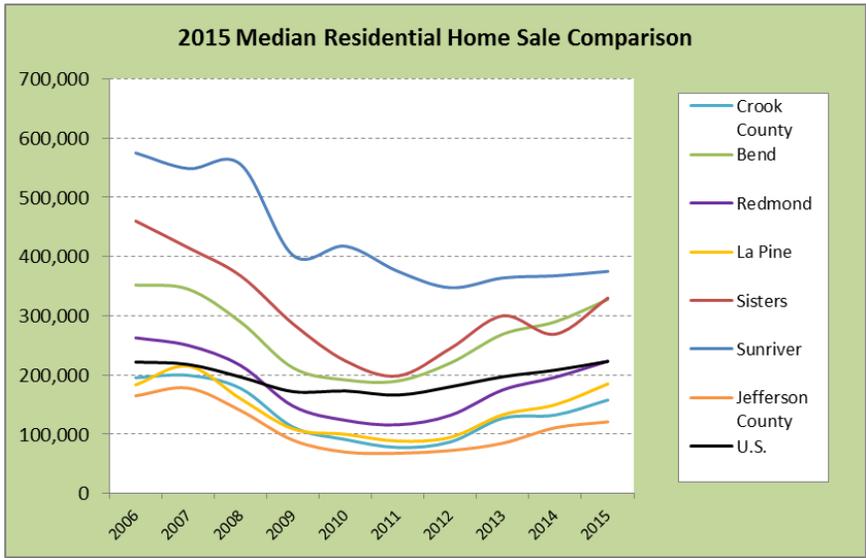
Average Monthly Rent

The Central Oregon rental market continues to face heightened demand in the midst of constrained supply. According to the Central Oregon Rental Owners Association (COROA), the overall vacancy rate is 1.50% (as of May 2016), down from 12.4% in 2009.

Average Monthly Rent (3 Bedroom House, listed in \$)							
Area	2009	2010	2011	2012	2013	2014	2015
Bend	1003	969	1012	1231	1110	1,221	1,354
Redmond - Terrebonne	884	863	911	975	952	1,014	1,094
Madras/Culver	834	849	817	800	765	859	646
Prineville	790	809	847	835	755	895	835
La Pine	890	905	861	889	838	880	900
Sunriver	1000	991	896	1086	1066	1,180	1,241
Sisters	n/a	913	850	922	875	898	N/A

Source: Central Oregon Rental Owners Association (COROA); May 2016

The high demand has exerted pressure on prices and a growing interest in multi-family residential construction, particularly in Bend and Redmond. In the last year, two and three bedroom rental houses increased more on a percentage basis than apartments and duplexes. 2014 average rent prices for a 3 bedroom home were up slightly from 2013 in nearly all Central Oregon communities. 2015 annual rental figures were up in most places, with the exception of Madras/Culver and Prineville.



Home Prices

As with much of the rest of the country, residential property prices peaked to all-time highs in 2007 and declined in value by as much as 40% in the following years. Prices are now rebounding substantially—both median and average home prices increased in 2015 across the region, but are still below 2005 levels.

Home Prices of Existing Single Family Homes (residential, less than one acre, \$)

Median Sales Price											
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Crook County	149,375	195,500	199,450	177,500	112,000	91,100	77,750	87,000	127,113	132,450	157,750
Bend	279,900	351,978	345,000	289,450	212,000	191,750	190,000	220,790	269,000	289,950	327,478
Redmond	198,818	262,749	250,000	216,000	147,500	123,450	116,000	132,500	175,000	195,605	223,266
La Pine	148,450	183,500	215,000	160,000	109,000	99,900	88,500	94,900	133,000	149,900	185,000
Sisters	394,250	460,000	415,000	367,450	286,250	223,750	198,500	245,000	300,000	269,078	330,000
Sunriver	462,500	575,000	548,547	555,738	402,000	417,500	375,000	347,500	364,000	367,500	375,000
Jefferson County	133,500	165,080	177,950	139,950	89,900	69,950	68,000	72,500	85,000	111,000	121,000
U.S.	219,000	221,900	217,900	196,600	172,100	173,200	166,200	176,800	197,100	208,300	222,400
Average Sales Price											
Crook County	154,906	212,173	224,151	206,874	145,040	120,537	96,344	113,980	148,108	162,753	198,455
Bend	334,570	406,122	426,044	353,142	266,319	245,069	238,312	263,317	317,902	344,720	385,657
Redmond	226,238	292,268	286,543	245,204	170,739	142,402	137,304	148,117	197,186	217,126	244,904
La Pine	163,971	202,331	237,665	180,153	126,606	110,632	108,438	100,940	146,802	159,070	187,896
Sisters	449,979	514,259	526,626	437,636	372,483	295,488	248,953	292,960	317,442	316,253	376,894
Sunriver	501,764	627,345	637,734	628,979	458,614	455,550	398,948	381,259	408,326	407,426	421,927
Jefferson County	131,493	170,228	187,367	144,146	145,040	78,376	74,724	83,152	96,185	127,344	128,783
U.S.	267,400	268,200	266,000	242,700	216,900	220,000	214,300	225,500	245,500	225,300	226,400

Sources: Central Oregon Association of Realtors (COAR), National Association of Realtors, March 2016

Commercial and industrial real estate market trends

Central Oregon’s commercial real estate market is marked by substantial positive absorption trends. In their quarterly POINTS report, Compass Commercial Real Estate observes that 2014 marked the beginning of the end of the recession for the office market. Retail and office sectors are experiencing strong growth and low vacancy rates.

Building activity is steadily increasing throughout Central Oregon. Current demand for residential real estate is outpacing the available supply of properties. As a result, the number of building permits issued is increasing rapidly and home prices are climbing.

Building Permits

Residential building activity in Crook County has not yet approached the high-water mark of 2006 but has seen a significant rebound in 2014 and 2015. Commercial and industrial permit activity showed renewed vitality in 2014 with 89 permits, the highest number in the last decade.

Land costs and lease rates

Land costs in Crook County are rebounding after seeing significant value reductions in the past few years. Prineville and Crook County are known for fast-track permitting, flexibility, and common sense planning and permitting fees. This makes Crook County one of the most cost-effective areas to develop and/or build in Central Oregon.

Prineville also boasts several important tax incentives to help businesses with relocation and expansion, including the Enterprise Zone, Rural Renewable Energy Zone, and the Long-term Enterprise Zone, which can provide up to 15-years of 100% property tax exemption on new personal and real property investments. Another program available is the Oregon Investment Advantage, which offers Oregon income and tax exemptions for up to eight years. For more information on these programs, contact EDCO's Prineville office at 541-233-2015.

Permit Activity in Crook County			
	Residential	Commercial/ Industrial	Total Valuation
2005	401	59	\$65,910,603
2006	453	46	\$76,090,386
2007	233	39	\$39,179,570
2008	101	59	\$26,776,702
2009	19	17	\$18,392,275
2010	44	6	\$53,890,365
2011	33	18	\$31,403,682
2012	23	10	\$38,271,065
2013	63	31	\$20,267,895
2014	145	89	\$59,934,967
2015	283	77	\$138,700,823

Source: Crook County Building Department

Local Business Costs in Crook County
Industrial land costs: \$1.00 to \$2.50/SF
Construction costs: \$80 to \$150 S/F depending on tenant needs
Leasing costs: \$0.25 to \$0.45/SF for industrial space; \$0.70 to \$1.00 for commercial; and \$0.70 to \$1.50 for retail

Source: Compass Commercial Construction Services, Steve Hendley, April 2016. The table is meant to represent a range of costs and may be nego-

Real Estate Valuations			
Year	Real Market Value	Assessed Valuation	Tax Rate* (per \$1000)
City of Prineville			
2009/10	\$1,076,377,382	\$607,699,692	\$16.58
2010/11	\$845,651,805	\$584,966,591	\$16.59
2011/12	\$835,246,297	\$541,814,851	\$16.53
2012/13	\$546,110,980	\$522,014,110	\$16.42
2013/14	\$596,659,061	\$557,331,328	\$15.998
2014-15	\$651,077,035	\$594,913,397	\$15.998
2015-16	\$698,143,446	\$621,412,760	\$16.1269
Crook County			
2009/10	\$2,658,664,055	\$1,657,103,487	\$13.21
2010/11	\$2,085,498,641	\$1,638,536,654	\$13.45
2011/12	\$1,760,255,747	\$1,541,855,903	\$13.51
2012/13	\$1,701,580,450	\$1,527,069,365	\$13.51
2013/14	\$1,806,895,651	\$1,607,654,654	\$13.52
2014-15	\$2,088,229,458	\$1,743,828,527	\$13.52
2015-16	\$2,273,844,874	\$1,845,839,863	\$13.61

Source: Crook County Assessor, *City of Prineville rate- most common in city limits, Crook County rate- average of all rates

Valuation Detail & Property Taxation

Assessed valuations for both the City of Prineville and Crook County were declining after a high in 2009/10, but have now rebounded and surpassed the values in those years.

After passage of Measure 50 in 1997, Oregon tax rates were pegged at 90% of 1995 real market values, with an allowable 3% increase each year. New development also factors into this three percent increase cap such that faster growing communities can have lower effective tax rates on all property. This change factor, called the Change Property Rate (CPR), adjusts annually.

The City of Prineville's overall property taxation rates have remained very stable over the past decade, varying less than one half of one percent.

Real Estate – Estimated Real Market Values (in billions of \$)							
County	2000	2005	2010	2012	2013	2014	2015
Crook	1.04	1.61	2.09	1.70	1.81	2.08	2.27
Deschutes	11.18	20.93	23.49	21.00	22.13	25.32	28.44
Jefferson	1.52	1.96	2.58	2.32	1.45	1.50	1.60
Tri-County	13.74	24.50	28.05	25.02	25.39	28.90	32.29

VALUATIONS

Financial Institutions

In Crook County, there are seven financial institutions (five banks and two credit unions). In late 2012, Seattle-based Washington Federal acquired South Valley Bank & Trust converting its one branch located in Crook County.

Banks and Credit Unions in Crook County (as of April 2015)	
Bank of the Cascades	U.S. National Bank of Oregon
JPMorgan Chase Bank	Washington Federal
Mid Oregon Credit Union	Wells Fargo Bank
Oregonians Credit Union	

Sources: FDIC Summary of Deposits, EDCO Business Research 2015

Deposits

The total deposit base for FDIC-insured institutions as in the tri-county region was \$3.37 billion. In Crook County, the total was nearly \$235 million as of June 30, 2015, the most current data available.

Financial Institution Deposits in Crook County/Central Oregon (in millions)					
County	2008	2012	2014	2015	% Growth 2014-15
Crook County	\$123	\$261	\$237	\$234	-1.27%
Tri-County Total	\$1,379	\$2,678	\$3,063	\$3,377	10.25%

Source: FDIC Summary of Deposits as of 6/30 for each year.

POPULATION GROWTH

Populations in Central Oregon					
Area	1990	2000	2010	2014	2015
Oregon	2,842,321	3,421,399	3,837,300	3,962,710	4,013,845
Crook County	14,111	19,184	21,020	20,780	21,135
Prineville	5,355	7,358	9,260	9,385	9,879
Unincorporated	8,756	11,826	11,760	11,395	11,256
Deschutes County	74,958	115,367	157,905	166,400	170,740
Jefferson County	13,676	19,009	21,750	22,205	22,445
Tri-County Total	102,745	153,560	200,675	209,385	214,270

Source: Population Research Center, PSU.

From 2014 to 2015 Oregon's population growth (1.29%) was attributed more to net migration, movers-in versus movers-out. Since 2010, Crook County has grown at a very slow pace after dramatic growth between 1990 and 2010. Still, since 2000, Prineville's population has expanded by over 34%.

In March 2015, Portland State University (PSU)'s Oregon Population Forecast Program released a population forecast for the tri-county of an estimated 416,764 people by 2065.

By 2065, an expected 25,640 will call Crook County home, a 21% increase over 2015.

Population Projections 2015-2065						
Area	2015	2025	2035	2045	2055	2065
Tri-County Total	214,547	258,899	300,926	340,739	379,237	416,764
Crook County	21,135	22,404	23,916	24,962	25,457	25,640
Prineville UGB	11,256	11,935	12,845	13,472	13,593	13,383
Outside UGB	9,879	10,470	11,071	11,489	11,864	12,257
Deschutes County	170,606	210,826	249,037	285,908	322,045	357,345
Bend UGB	85,737	109,546	132,209	154,719	176,003	194,793
La Pine UGB	1,687	2,263	3,014	3,872	4,816	5,836
Sisters UGB	2,315	3,431	4,375	5,320	6,266	7,212
Redmond	27,715	33,282	39,812	47,167	55,373	64,785
Outside UGBs	53,151	62,305	69,627	74,830	79,587	84,719
Jefferson County	22,806	25,669	27,973	29,869	31,735	33,779
Madras	7,484	8,700	9,815	10,867	11,832	12,749

Source: PSU Oregon Population Forecast Program, Preliminary Forecasts, March 2015

EDUCATION

Public Schools

The Crook County School District operates four elementary schools, two charters schools (Powell Butte & Insight), one middle school, one high school, and one alternative high school. Students at Rimrock and COIC count in the District's enrollment, but are managed by independent contractors. In May of 2013 voters passed a \$30 million bond to construct a new elementary school and provide upgrades to existing infrastructure. The new Barnes Butte Elementary opened this past fall.

Providing an alternative to standard public school education, the Powell Butte Charter School gives personal and community oriented education to area elementary and middle school students. The high school offers a variety of dual-enrollment and AP courses that offer students the opportunity to earn college credit while still enrolled in high school. The District also offers professional technical programs, fine arts, and foreign language programs. For additional information, call 541-447-5664 or visit www.crookcounty.k12.or.us.

School	Enrollment
Paulina (K-8)	31
Powell Butte (K-8) Charter	186
Barnes Butte (K-5)	436
Crooked River (K-5)	319
Cecil Sly (K-5)	377
Crook County Middle	621
Crook County High	810
Pioneer High School and alternative programs	240
Online Charter School (K-12)	230
Total Enrollment	3250

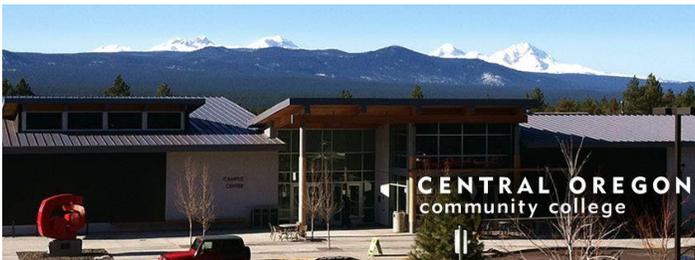
Source: Crook County School District

Private Schools

- High Desert Christian Academy, formerly Crook County Christian School is a private, pre-school - 8th grade Christian School located in Prineville. High Desert Christian Academy was founded in 1994. For more information, call 541-416-0114.

Central Oregon Community College (COCC)

Central Oregon Community College operates campuses in Bend, Redmond, Madras, and Prineville. Founded in 1949, COCC (www.cocc.edu) is Oregon's oldest community college. The College offers transfer/lower division programs, mirroring the first two years of a university education at a fraction of the cost, plus career and technical education programs to move students into local industry jobs. The COCC District covers a 10,000-square-mile area that encompasses all of Crook, Deschutes, and Jefferson counties, the southern part of Wasco, and the northern portions of Klamath and Lake Counties. A seven-member board of directors governs the College, with members of that board elected from geographic zones in the District.



The 200-acre Bend campus includes 26 buildings with a total of 575,000 square feet under roof. The newest buildings are the Jungers Culinary Center, funded primarily by private donations and opened in 2011, and the Health Careers Center and Science Center, funded by a voter-approved bond measure, both opened in fall 2012.

The Small Business Development Center (SBDC) operated by COCC provides active support for Central Oregon's small businesses. SBDC provides programs such as counseling and market research assistance for entrepreneurs at the earliest stages of development. COCC's Business and Employee Development department delivers industry-specific courses and workshops tailored to business and industry's changing needs. The College also offers a wide range of continuing education for personal and professional development.

The COCC Redmond Campus sits on 25-acres near the Redmond Airport and includes four buildings to serve students with a variety of career programs, educational opportunities, and transfer eligible classes. This past year, approximately 2,300 students enrolled in one or more credit classes in Redmond. In addition to the wide range of services and college courses offered to students, COCC's Redmond Campus is home to the region's Manufacturing and Applied Technology Center, a 26,000-square-foot technical training facility with certificate and degree programs readying students for jobs in the manufacturing field.



New COCC Technology Education Center in Redmond

The COCC regional Technology Education Center offers classes for Central Oregon’s business and workforce population at the Redmond Campus. This 34,000-square-foot facility, planned and developed with industry participation, located on the corner of Veterans Way and Salmon Drive, is home to the **Center for Entrepreneurial Excellence and Development (CEED)** and courses and programs in Non-Destructive Testing and Inspection, Digital Arts and Media and Flexible Technology. For more information visit www.cocc.edu/redmond, or call 541-504-2900.

Open Campus – Crook County

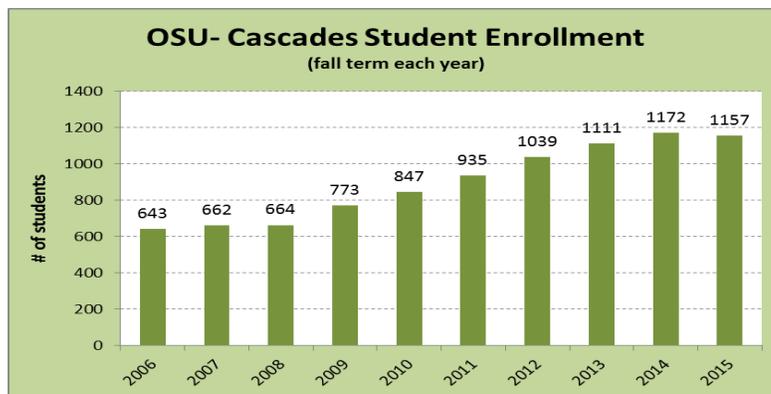
The COCC Crook County Open Campus began as a collaborative partnership between Crook County, COCC, and OSU Open Campus-Crook County. The campus is now operated by COCC and offers courses in Business, general education requirements leading to the AAOT, GED preparation, and a wide range of personal enrichment activities. Opened in 2011, the campus was funded by a Department of Labor grant to Crook County and a bond measure for COCC passed by local voters. It is built on land donated by Crook County. This past fall, the College offered 28 credit courses and 11 noncredit courses in Prineville with more than 400 students taking classes. For more information: www.cocc.edu/prineville or 541-447-9233

Oregon State University – Cascades Campus

Fields of Study

- Accountancy
- American Studies
- Art: Art History
- Art: Visual Arts
- Biology
- Business Administration
- Business & Entrepreneurship
- Communication
- Computer Science
- Counseling
- Creative Writing
- Early Childhood Development & Education
- Energy Systems Engineering
- English
- Hospitality Management
- Human Development & Family Sciences
- Kinesiology
- Liberal Studies
- Military Science
- Natural Resources
- Political Science
- Psychology
- Social Science
- Sustainability
- Teaching
- Tourism & Outdoor Leadership
- University Exploratory Studies Program

Founded in 2001, **OSU-Cascades (OSUC)** offers upper-level and graduate courses in a unique partnership with Central Oregon Community College (COCC), in which students typically take lower-division courses at COCC. Currently, the two institutions share a beautiful, 200-acre campus on the northwest side of Bend. Students who take advantage of this partnership pay about 25% less in tuition and fees than they would at a traditional university. Offering small class sizes, OSUC students may choose from a variety of programs (*see table at left*).



Sources: OSU-Cascades & Central Oregon Community College. Fall term enrollment.

OSU-Cascades is in the first phase of constructing a \$111 million branch campus on a 10-acre parcel of the 56-acre site at the corner of SW Century Ave. and SW Chandler Ave. in Bend. Envisioned as an urban university, the new OSU-Cascades site plan calls for academic and residential buildings including retail space located within. OSU-Cascades aims to begin freshman and sophomore level classes fall term 2016, growing from just under 1,000 students today to 5,000 students by 2025. Faculty hiring and academic course planning is complete to provide the fall 2016 launch with a full slate of requirements for the undergraduate baccalaureate core courses.

The Energy Systems Engineering Management program is unique in the state, preparing graduates for a broad range of careers in the energy industry. The Computer Science degree was developed with considerable industry input from many of the region’s software firms OSU-Cascades is now offering an executive leadership MBA program through OSU’s College of Business. The MBA takes about two years and is delivered in a hybrid format, blending face-to-face with online sessions and is designed for busy professionals. The university also aims to launch additional MBA programs.

Additional Colleges and Universities

Additional accredited academic institutions have a presence in Central Oregon, typically combining evening and occasional weekend classes in conjunction with distance learning.

- [University of Oregon](#) is offering its Executive MBA program locally at its Bend Center (503-276-3622)
- [Eastern Oregon University Division of Distance Education](#) (541-385-1137)
- [George Fox University](#) (1-800-631-0921)
- [Linfield College - Central Oregon Center](#) (541-388-2986)
- [Oregon Institute of Technology](#), Bachelor's degree in Operations Management, via COCC

UTILITIES SERVING CROOK COUNTY

Sewer Rates

Sewer rates are determined by major classification; industrial users should contact EDCO as rates vary by case. Note that Powell Butte, Juniper Canyon and the other unincorporated areas of Crook County are dependent on well-water and septic systems. For information, contact Crook County Environmental Health Dept. at 541-447-8155.

Monthly Sewer Rates in Crook County		
Classification	Monthly Fixed Rate	New User Deposit/Fee
Residential	\$51.81	\$100
General Service	\$51.81	\$100
Large Commercial	\$126.78	\$100

Source: City of Prineville

Water System & Rates

The City of Prineville Water System consists of 12 deep wells with a total pumping capacity of 5.6 million gallons per day of domestic water (mgd). The City has six storage tanks with a total capacity of 5.5 million gallons. There are currently about 4,000 water service connections of which 85% are residential. The monthly rate includes a fixed charge based on meter size per month. First time residential and commercial customers are charged a deposit of \$100.00. Commercial and industrial customers pay the actual cost of the meter, in addition to the water connection fee.

Monthly Water Rates in Crook County		
Meter	Residential	Commercial
¾"	\$17.73	\$27.00
1"	\$21.21	\$33.16
1 ½"	\$37.01	\$77.88
2"	\$57.27	\$115.67
3"	\$78.65	\$215.89
4"	\$92.51	\$362.40
6"	\$177.35	\$678.49

Source: City of Prineville

Natural Gas Rates			
User	Base Charge	Cost/Therm	Delivery Charge/Therm
Commercial	\$3.00	\$0.745	\$0.262
Industrial	\$12.00	\$0.664	\$0.191
Large Volume-General*	Included	\$0.627	\$0.154

*Requires specific contract and usage conditions; 1 therm = 1,000 BTUs.

Source: www.cngc.com Feb. 2016

Natural Gas

Natural gas is widely available throughout Central Oregon and is supplied by Cascade Natural Gas Corporation (CNGC; 888-522-1130). Headquartered in Kennewick Washington, CNGC serves more than 46,000 local industrial, commercial and residential customers from a regional operations base in Bend.

Potential users for the Large Volume-General Service rate should contact EDCO for additional information about their potential usage conditions. Transmission to the region is provided by 36 and 42 inch high capacity lines that run from Canada to southern California.

Electric Companies

- Pacific Power (PPL), 888-221-7070
- Central Electric Cooperative (CEC), 541-548-2144
- Midstate Electric Cooperative, 541-536-2126

For all sectors, Oregon's electrical rates are well below the national average. For industrial customers, Central Oregon providers offer rates up to nearly 20% below the U.S. average and over 50% below those in neighboring California.

Electricity Rates		
Entity	Average Price in Sector (cents/kWh)	
	Commercial	Industrial
National & State*		
U.S.	10.74	7.10
Oregon	8.76	5.97
California	15.62	12.34
Local Resources	Commercial	Industrial
Central Electric Cooperative	7.26	5.82
PacifiCorp (Investor Owned)	9.08	7.37
Midstate Electric	6.60	6.00

Source: U.S. Energy Information Administration; PacificCorp* 2015 EIA data.

SYSTEM DEVELOPMENT CHARGES (SDCs)

While most communities across Central Oregon are increasing their SDCs, the Prineville City Council slashed wastewater SDCs in half by adopting a new wetland treatment facility. Besides saving money and increasing the City's capacity to deal with wastewater, once complete, the project will also serve as a community park with trails and bird watching opportunities. This project shines light on the City's business-friendly approach to development by cutting the wastewater SDCs on a single family home from \$9,147 to a current rate of \$4,625.68.

TELECOMMUNICATION

Prineville is served by several world class telecommunications providers. CenturyLink, the incumbent local exchange carrier, provides PSTN voice and data services over ADSL, T-Carrier, Frame-Relay, and ISDN. Digital television service, VOIP, and high-speed residential and commercial internet services are provided by Crestview Cable Communications.

Multiple high capacity fiber optic transport technologies are available from BendBroadband for all sizes of business. Fiber to the business (GePON), Metropolitan Optical Ethernet (MOE), Optical Wavelengths over Dense Wave Division Multiplexing (DWDM) and finally Dedicated Internet Access (DIA) provide affordable and reliable fiber access to the Gigabit and beyond.

Telecom Providers in Crook County		
BendBroadband	Res & Comm'l	541-382-5551
Crestview Cable	Res & Comm'l	541-447-4342
Mid Oregon Telephone LLC	Commercial	541-447-6746
Quantum Communications	Comm'l Only	541-923-5599
CenturyLink (formerly Qwest)	Res & Comm'l	www.centurylink.com
Integra	Commercial	www.integra.com

Source: EDCO Research

In 2010, BendBroadband expanded previously underserved areas in Crook County with HSPA+ over licensed spectrum, providing fixed and mobile wireless phone and Internet services to business and residential customers. BendBroadband also provides SONET (T-1 and above) voice trunks to existing PBX switches, SIP trunking to IP PBX switches and finally hosted PBX switches.

Quantum Communications also provides business fiber transport services. Point-to-point fiber optic transport is also available at full gigabit port speeds. Additionally, several local companies provide wireless Internet access using technologies which include Wi-Fi, WiMax and point-to-point secure licensed and unlicensed microwave.

Integra focuses on small and mid-sized business in 11 western states and serves approximately 2,300 locations in 35 metro markets. The company's fiber-optic network consists of 5,000 miles of high-speed, long-haul miles and over 3,000 metro fiber miles. In Prineville, the company does provide data networking and internet services.

HOSPITAL & EMERGENCY SERVICES

Hospital Services

St. Charles Health System (SCHS) is a private, nonprofit organization that provides a full range of quality, evidence-based health care services within a 32,000-square-mile area in Central and Eastern Oregon. The organization is known for its compassion, wellness focus, and is nationally recognized for quality. SCHS owns and operates medical centers in Bend, Redmond, Madras, and Prineville, as well as family care clinics throughout Central Oregon.

In April 2013, SCHS directors approved construction of a new, state-of-the-art \$30 million hospital in Prineville that has been constructed at the former Ochoco Lumber site. The new facility opened in September of 2015. For more information: 541-447-6254 or www.stcharleshealthcare.org.

Fire & Emergency Services

Crook County Fire and Rescue (CCFR), originally chartered as the Prineville Volunteer Fire Company in 1882, is Central Oregon's oldest fire department. First started to protect the small but growing logging community of Prineville, the all-volunteer turned combination department now protects a Fire District of 450 square miles, which is divided into three geographically distinct response areas; Prineville 1201, Powell Butte 1202, and Juniper Canyon 1203. Extending beyond the borders of the Fire District, CCFR also provides EMS response to an ambulance service area of 3,000 square miles. Its ranks consist of 51 firefighters, most of whom are either EMTs or Paramedics. CCFR supports a community of roughly 19,000 residents, with more than half living outside the city limits of Prineville. CCFR has a long tradition of supporting and protecting the community and strives to continue this into the future.

Metro Aviation, Inc. and Med-Trans Corporation provide emergency air ambulance service for Central and Eastern Oregon, after the sale of the service by St. Charles in April 2012. With bases in Bend and La Grande, three aircraft respond 24/7 to medical crises in the region's most remote areas, flying an average of four lifesaving missions every day. They support Level II, III and IV hospital trauma services.

TRAVEL DISTANCES & TIMES

Driving distances from Prineville

Hwy 26, which generally runs in an east-west direction, passes directly through Prineville. Crook County also has a straightforward connection to Hwy 20, about 30 miles to the south, which provides east-west access to Burns and Ontario, Oregon; Boise, Idaho and points beyond. To reach Hwy 97, Crook County residents travel to either Bend or Redmond (see table to the right). Portland is an easy three hour trip and other major West Coast cities—Seattle, Boise and San Francisco—are all accessed within a day's drive.

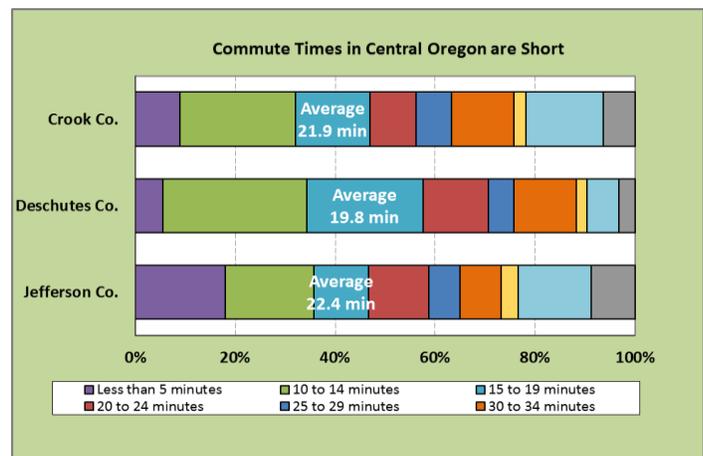
Distance from Prineville, Oregon				
City	State	Miles	Drive Time	
			Hours	Minutes
Redmond	OR	17	0 hours	20 minutes
Madras	OR	30	0 hours	39 minutes
Bend	OR	36	0 hours	47 minutes
Portland	OR	145	3 hours	3 minutes
Seattle	WA	311	5 hours	42 minutes
Boise	ID	323	6 hours	33 minutes
San Francisco	CA	507	9 hours	0 minutes
Los Angeles	CA	838	13 hours	48 minutes

Source: MapQuest

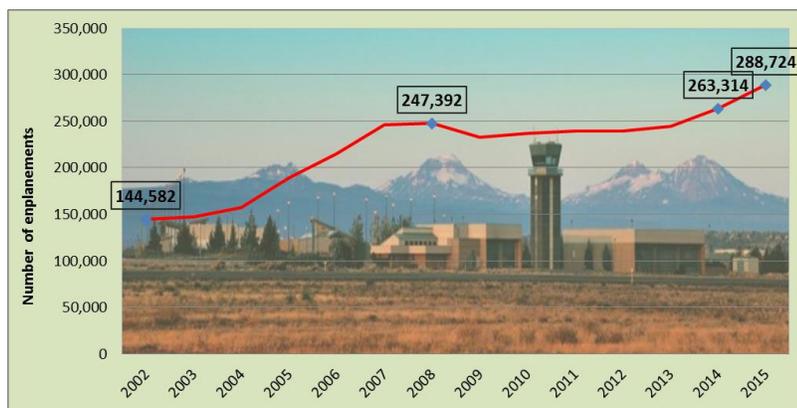
Commute times

Averaging just 20 minutes, drive times in Central Oregon are very manageable. With a truly regional workforce, it is not unusual for residents to drive from Prineville to Madras or Bend to Prineville for work.

New residents tend to select their desired community based on its lifestyle and cost, and then find work in the region. While average drive time is slightly longer for Crook County and Jefferson County residents (understandable given their more rural nature), the commute for those who live and work in Prineville is negligible.



TRANSPORTATION



The Airport is home to the USDA Forest Service Redmond Air Center, Cascade Aviation Management, Life Flight, Butler Aviation, Les Schwab, Bonneville Power, RDD Enterprises, Lancair, and Henderson Aviation.

RDM also provides air cargo services and hosts general aviation traffic, including extensive corporate and business travel. Fed Ex, United Parcel Service and the USPS provide air freight and package express services.

Commercial Air & Freight Services

Redmond Municipal Airport (RDM; www.flyrdm.com) provides commercial air service (15 flights daily) to Denver, Los Angeles, Portland, Salt Lake City, San Francisco, and Seattle via four carriers (Alaska, American, Delta, and United). In June 2016, direct service to/from Phoenix, AZ, will be added via American Airlines. Considerable investment has been made at RDM in recent years including a \$40 million terminal expansion, expanded passenger parking (to over 1,000 places) and tarmac and runway reconstruction.

Flying Time to Markets Served by RDM		
Flight to:	Flying Time	
Denver, CO	2 hours	24 min
Los Angeles, CA	2 hours	0 min
Portland, OR	0 hours	40 min
Salt Lake City, UT	1 hour	30 min
San Francisco, CA	1 hour	10 min
Seattle, WA	1 hour	10 min

Source: Redmond Municipal Airport

General Aviation

The Prineville/Crook County Airport is located three miles SW of the city. Prineville has two well-maintained, lighted, intersecting asphalt runways that are able to accommodate small aircraft and corporate jets. The primary runway is 5,751 feet in length and 75 wide and is equipped with GPS instrument approaches. The crosswind runway is 4,054 feet long and 40 feet wide.

The terminal is open 7 days a week, 8am-5pm. Pilots have 24 hour access to restrooms, snacks, and a flight planning room with computer and Wi-Fi access. Services include: fuel (Jet-A & 100LL), parking (tie downs), lounge and planning room, bathrooms with shower in ladies room, courtesy cars, and two on-field maintenance facilities with flight instruction.

There are currently 8 businesses operating at the airport including Erickson Air Crane and Hillsboro Aviation. In February 2013, Hillsboro Aviation began using the Prineville / Crook County airport as a flight training center for international students. Hillsboro picked Prineville because of the favorable weather conditions and services the airport and community provide. These primary flight students use the airport to gain experience flying fixed wing aircraft and helicopters.

Motor Freight

Prineville is served by two state highways which intersect at the City's west entrance. Hwy 26 provides a critical west-east link between Prineville and Portland while Highway 126 connects Prineville to Redmond, the Redmond Airport, and the Hwy 97 corridor. Prineville also has a high concentration of trucking companies, with a total of seven serving Central Oregon and beyond.

Rail Services

The City of Prineville Railway is a customer-oriented short line railroad which directly benefits Central Oregon industries and offers connections with both the Burlington Northern-Santa Fe and Union Pacific railroads at Prineville Junction in Redmond, Oregon.

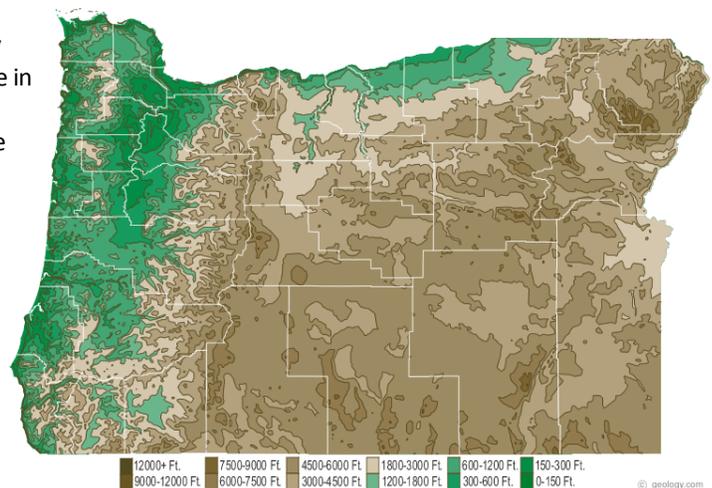
Four warehouse buildings at the Railway's Freight Depot, ranging in size from 20,000 to 64,000 SF, are available for product storage and just-in-time delivery service. Larger warehouses are rail served, secure and sprinklered, and are set up with box-car docks for flatcar or gondola use. One new warehouse provides inside railcar loading and unloading with an over-the-track high capacity bridge crane. Both new warehouses are designed for drive-thru service and offer conventional truck docks to accommodate dry vans. Additional land is available for lease to companies needing access to rail transportation.

A bulk trans load facility, located on 11 acres adjacent to the railway near Redmond, is capable of transferring various products between rail and highway transportation modes. The facility is able to accommodate aggregates, sand, cement, liquids, grain, and a variety of other bulk commodities.

TOPOGRAPHY & CLIMATE

Crook County enjoys the dry climate of the high desert. Sunny days, low humidity and cool nights typify the semi-arid climate in the high desert. Temperatures can vary 30 to 40 degrees over the course of a day. Prineville is at 2,868' but elevations range up to 6,926' in Lookout Mountain in the Ochocos.

Like all of Oregon east of the Cascades, Crook County's weather is characterized generally by bright sunshine, hot days and cool nights in the summer, and sunny days and cool to cold temperatures in the winter. Summer temperatures are typically in the mid 80s (Fahrenheit) with lows in the 40s. Winter temperatures range from highs in the 40s to lows in the 20s.



Weather Profile for Prineville, Oregon

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average High (°F)	42°	48°	55°	61°	69°	77°	86°	86°	78°	66°	49°	49°
Average Low (°F)	21°	24°	25°	28°	34°	40°	43°	42°	35°	29°	25°	21°
Average Precipitation (inches)	1.1	1.0	1.0	0.8	1.1	0.8	0.6	0.5	0.4	0.8	1.3	1.2
% Chance of Sunshine	41.9	41.4	41.9	50.0	61.3	70.0	83.9	90.3	80.0	61.3	43.3	40.0

Source: Homefacts.com

PARKS & RECREATION

In addition to maintaining 10 parks and eight ball fields covering over 100 acres of open space, Crook County Parks and Recreation District also coordinates dozens of recreation programs and special events throughout the year. The district operates and maintains a scenic 2.5 mile walking path that runs through the center of town and Ochoco Creek Park. Other amenities include a swimming pool, skating rink, skate park, RV park, campground, a community garden, and two dog parks. Visit www.ccprd.org or call 541-447-1209.

Prineville Reservoir State Park, a Top 10 Oregon attraction for water recreation, welcomes visitors who want to boat, swim, fish or just picnic or camp at the Reservoir. Ochoco Reservoir also offers camping and fishing six miles out of Prineville. Just minutes from Prineville, the Lower Crooked River has been designated as one of the BLM's National Wild and Scenic Rivers. The Crooked River Roundup Rodeo, one of the top 100 PRCA rodeo events in the nation, is held each June.

Moderate weather in Crook County makes golf viable nearly year round. There are three golf courses in the County and another 23 within the greater Central Oregon area. Meadow Lakes is a popular public course in Prineville, Brasada Ranch boasts a private PGA designed course, and Prineville Golf & Country Club, located east of town, is also private. Brasada Ranch is Crook County's premier destination resort. With a panoramic view of the Cascade Mountains, the 1,800-acre development features home sites, lodging, an events building, a recreation facility with an outdoor pool, and an equestrian center.

BUSINESS RESOURCES

Business Resources in Crook County

City of Prineville www.cityofprineville.com 541-447-5627 387 NE 3rd Street, Prineville, OR 97754	Oregon Employment Department (OED) www.employment.oregon.gov 541-447-8076 2321 NE 3rd Street, Prineville, OR 97754	Prineville/Crook County Chamber of Commerce www.visitprineville.com 541-447-6304 102 NW 2nd Street, Prineville, OR 97754
Crook County www.co.crook.or.us 541-447-6555 300 NE 3rd Street, Prineville, OR 97754	Work Source Oregon www.worksourceoregon.org 541-447-3119 2321 NE 3rd Street, Prineville, OR 97754	Central Oregon Intergovernmental Council (COIC) www.coic.org 541-548-8163 2363 SW Glacier Place, Redmond, OR 97756
Mid Oregon Personnel www.midoregonpersonnel.com 541-447-1299 187 NW Second Street, Prineville, OR 97754	Small Business Development Center (SBDC) www.bizcenter.org 541-383-7290 2600 NW College Way, Bend, OR 97701	Central Oregonian www.centraloregonian.com 541-447-6205 558 N. Main Street, Prineville, OR 97754

CENTRAL OREGON'S ENTREPRENEURIAL LANDSCAPE

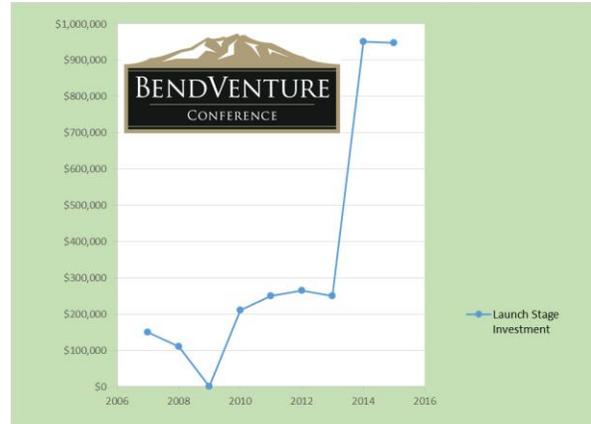
An increasing level of startup activity is being seen across Central Oregon. Numerous industry clusters are coalescing in such areas as high technology, bioscience, outdoor recreation and consumer goods, food products, brewing & distilling, energy, advanced manufacturing, and UAV (unmanned aerial vehicles). This activity is being driven by both entrepreneurs relocating to the region, and local entrepreneurs embarking on their own enterprises. The region is large enough to support the resources and access to capital that help new entrepreneurs get started, while still being small enough that those resources are interconnected enough to support businesses as they grow.

Unique to Central Oregon are the numerous community resources and assets that are available. A few of these include those managed by EDCO, such as the **Stable of Experts**, **PubTalk**, and the **Bend Venture Conference (BVC)**.

The Stable of Experts (SOE) is a searchable database of over 130 experts that spans multiple industries and disciplines. Every new business is like a puzzle with certain pieces missing. The SOE helps to fill in these missing pieces and increase their probability of success.



PubTalk is a monthly event held at McMenamins Old Saint Francis School. These events are a showcase for entrepreneurs to pitch their business



ideas. Keynote speakers are brought in to add an educational component to the event. The event has grown from 950 attendees in FY 2014 to an expected 1,500 in FY 2105.

The Bend Venture Conference (BVC) has become the marquee event for the entrepreneurial community not just in Bend, but in the entire state of Oregon. The annual event takes place in October and is in its 13th year. The 2014-2015 BVC were pivotal years for the conference, with over \$2M in funding secured for many of the participating startups. Over 465 investors, entrepreneurs, service, professionals, and students attend the event.

ABOUT EDCO

Central Oregon Business Begins with EDCO

Founded in 1981, EDCO is a non-profit corporation supported by private and public members and stakeholders. Our mission is to create a diversified local economy and a strong base of middle class jobs in Central Oregon. We guide employers outside the region through the relocation process as a resource for regional data, incentives, talent, site selection, and more. We mentor and advise scalable young companies from concept to exit on issues such as access to capital, critical expertise, and strategy. We help local traded-sector companies expand by finding suppliers, workforce sourcing, permitting, and incentives.

In addition, EDCO also works to improve the region’s business climate by influencing state legislation and local policy making, improving our transportation and information links to the rest of the world (air service, telecom), and catalyzing on other critical infrastructure or community development needed to be prepared for successful business development.

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FOR MORE INFORMATION, PLEASE CONTACT:

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